



2020 Course Calendar

Sponsored by Region 3 Education Committee

ASSET MANAGEMENT TRACK	Financing and Loan Analysis for Investment Real Estate (ASM603)	March 9 -10	1785 Greensboro Station Place Tower III, Conference Room A/B Tysons, VA 22102	Member/Nonmember pricing \$699/\$845*
	Performance and Valuation Of Investment Real Estate (ASM604)	March 11-12	1785 Greensboro Station Place Tower III, Conference Room A/B Tysons, VA 22102	\$699/\$845*
	Asset Analysis of Investment Real Estate (ASM605)	March 13	1785 Greensboro Station Place Tower III, Conference Room A/B Tysons, VA 22102	\$430/\$510*
ARM® TRACK	Managing Residential Properties (RES201) *Does not include ARM® certification exam	March 30– April 2	Rollins Congressional Club 1621 Martha Terrace Rockville, MD 20852	\$715/\$870*
	Ethics for the Real Estate Manager (ETH800)	April 3 a.m.	Rollins Congressional Club 1621 Martha Terrace Rockville, MD 20852	\$185/\$230
	ARM® Certification Exam (ARMEXM)	April 3 p.m.	Rollins Congressional Club 1621 Martha Terrace Rockville, MD 20852	\$60/\$75
CPM® CAPSTONE	Management Plan Skills Assessment (MPSAEXM)	April 27– May 1	OMG Offices 638 Independence Pkwy, Suite 100 Chesapeake, VA 23320	\$1395/\$1720*
	CPM® Certification Exam (CPMEXM)	May 2 a.m.	OMG Offices 638 Independence Pkwy, Suite 100 Chesapeake, VA 23320	\$270/\$340
MANAGING PEOPLE & MARKETING TRACK	Marketing & Leasing Strategies for Multifamily Properties (MKL405)	May 11-12	700 K Street NW Third Floor Washington, DC 20001	\$699/\$845*
	Leading a Winning Property Management Team (HRS402)	May 13-14	700 K Street NW Third Floor Washington, DC 20001	\$699/\$845*
MANAGING MAINTENANCE & BUDGETING TRACK	Budgeting, Cash Flow, and Reporting for Real Estate Investing (FIN402)	June 1-2	Rollins Congressional Club 1621 Martha Terrace Rockville, MD 20852	\$699/\$845*
	Managing Maintenance Operations and Property Risk (MNT402)	June 3-4	Rollins Congressional Club 1621 Martha Terrace Rockville, MD 20852	\$699/\$845*
ETHICS	Ethics for the Real Estate Manager (ETH800)	June 5	Rollins Congressional Club 1621 Martha Terrace Rockville, MD 20852	\$185/\$230
ACoM® TRACK	Managing Commercial Properties (CML201) Does not include ACoM® certification exam	Sept. 21-24	1785 Greensboro Station Place Tower III, Conference Room C/D Tysons, VA 22102	\$615/\$770
	Ethics for the Real Estate Manager (ETH800)	Sept. 25 a.m.	1785 Greensboro Station Place Tower III, Conference Room C/D Tysons, VA 22102	\$185/\$230
	ACoM® Exam (CMLEXM)	Sept 25 p.m.	1785 Greensboro Station Place Tower III, Conference Room C/D Tysons, VA 22102	\$60/\$75
ASSET MANAGEMENT TRACK	Financing and Loan Analysis for Investment Real Estate (ASM603)	Oct. 26-27	Maryland Multi-Housing Association 11155 Dolfield Blvd., Suite 200 Owings Mills, MD 21117	\$699/\$845*
	Performance and Valuation of Investment Real Estate (ASM604)	Oct. 28-29	Maryland Multi-Housing Association 11155 Dolfield Blvd., Suite 200 Owings Mills, MD 21117	\$699/\$845*
	Asset Analysis of Investment Real Estate (ASM605)	Oct. 30	Maryland Multi-Housing Association 11155 Dolfield Blvd., Suite 200 Owings Mills, MD 21117	\$430/\$510*
CPM® CAPSTONE	Management Plan Skills Assessment (MPSAEXM)	Nov. 9-12	700 K Street NW Third Floor Washington, DC 20001	\$1395/\$1720*
	CPM® Certification Exam (CPMEXM)	Nov. 13	700 K Street NW Third Floor Washington, DC 20001	\$270/\$340

*Register 30 days or earlier prior to the start date of an eligible course to save \$100.