

EDUCATIONAL SEMINARS FOR REAL ESTATE PROFESSIONALS

Region 3 Education Committee

02/26

Advanced Excel for Property Managers

Raise Your Excel Skills To The Next Level!
Cushman & Wakefield, Inc., 4401 N. Fairfax Drive,
Arlington, VA 22203
Time: 9 am – 12 pm

Cost:\$100

08/07

Customer Service

Deliver World Class Service - For All Site Personnel
JLL, 2020 K Street, NW, Suite 1100
Washington, DC 20006
Time: 9 am - 1 pm

Cost:\$100

03/07

Legionella

How To Spot It, Prevent It, & Treat It
TEN.M.flats, 10101 Twin Rivers Rd
Columbia, MD 21044
Time: 9 am – 12 pm

Cost:\$100

08/08

Public Speaking & Professional Presence

Raise Your Confidence & Increase Your Effectiveness
OMG Offices, 638 Independence Parkway
Suite 100, Chesapeake, VA 23320
Time: 1 pm – 4 pm

Cost:\$100

03/19

Business Etiquette & Communications - Executive Skill Set Series #1*

Polish Your Image & Boost Your Poise In Professional Settings
Silverline Center, 7900 Westpark Drive
McLean, VA 22102
Time: 9 am - 3 pm

Cost:\$180*

09/10

GSA Tenants

Tactics for Managing GSA Properties
JLL, 2020 K Street NW, Suite 1100
Washington D.C. 20006
Time: 9 am – 12 pm

Cost:\$100

04/08

MPSA Prep

Prepare For The Management Skills Assessment
WPM Offices, 11433 Cronridge Dr.
Owings Mills, MD 21117
Time: 9 am - 3:30 pm

Cost:\$180

09/12

Excel Intermediate

Quick Tips & Tricks
TEN.M.flats, 10101 Twin Rivers Rd
Columbia, MD 21044
Time: 9 am –12 pm

Cost:\$100

10/10

Portfolio Analysis & Property Valuation

Think Like An Asset Manager/Owner
Silverline Center, 7900 Westpark Drive
McLean, VA 22102
Time: 9 am –12 pm

Cost:\$100

05/10

Transitional Leadership & Conflict Resolution - Executive Skill Set Series #2*

Changes Happen - Learn to Manage Them Effectively
Rollins Congressional Club, 1621 Martha Terr.
Rockville, MD 20852
Time: 9 am – 3 pm

Cost:\$180*

10/22

MPSA Prep

Prepare For The Management Skills Assessment
Silverline Center, 7900 Westpark Drive
McLean, VA 22102
Time: 9 am - 3:30 pm

Cost:\$180

06/11

Lean In: Diversity & Inclusion - Executive Skill Set Series #3*

Are Unconscious Biases Negatively Affecting Your Team?
JLL, 2020 K Street, NW, Suite 1100
Washington, DC 20006
Time: 9 am – 12 pm

Cost:\$100*

11/07

Leadership For Chief Engineers & Maintenance Supervisors

Empower Your Engineers To Think Like Managers
Rollins Congressional Club, 1621 Martha Terr.
Rockville, MD 20852
Time: 9 am – 1pm

Cost:\$100

***Executive Skill Set Series:** Back due to popular demand is our **Leadership Series** with curriculum designed to boost the professional skills and personal habits leading to success. This year we are offering The Executive Skill Set Series for those who want to add to the skills taught in our 2018 Leadership Series or for anyone who wants to up their professional game in 2019. These three seminars will help you achieve your next level of success. Take the entire series for a discounted total of \$385!

SIGN UP FOR THE SERIES TO RECEIVE A DISCOUNT!