

Unlock Your Potential In 2018



Educational Seminars For Real Estate Professionals

2/15
2018

Advanced Excel for Property Managers
Raise Your Excel Skills To The Next Level!
7900 Westpark Drive, Tysons Corner, 22102
Time: 9– 12 pm Cost:\$100

2/26
2018

Maintenance for Residential Managers
What Does Your Service Team Know That You Don't?
MMHA Service Training Academy, 11155 Dolfield Blvd,
Suite 200, Owings Mills, MD 21117
Time: 9– 12 pm Cost:\$100

3/02
2018

Public Speaking & Professional Presence - Leadership Series #1*
Raise Your Confidence & Increase Your Effectiveness
1775 Greensboro Station Place,
Tysons Corner, VA 22102
Time: 9– 12 pm Cost:\$100*

3/07
2018

Time Management & Business Development
Increase Your Productivity & Grow Your Profits
CBRE, 6641 W. Broad St. Richmond, VA 23230
Time: 9– 12 pm Cost:\$100

4/11
2018

MPSA Prep
Prepare For The Management Skills Assessment
OMG Offices, 638 Independence Parkway
Suite 100, Chesapeake, VA 23320
Time: 9 am - 3:30 pm Cost:\$180

4/19
2018

Productivity In The Workplace- Leadership Series #2*
Getting Things Done
JLL, 2020 K Street, NW, Suite 1100
Washington, DC 20006
Time: 9 am– 3 pm Cost:\$180*

5/17-18
2018

LEED Prep
Complete Exam Readiness In 2 days
JLL, 2020 K Street, NW, Suite 1100
Washington, DC 20006
2 day Course Time: 9 am - 6 pm
Cost:\$425 plus materials & exam fee

5/22
2018

Emotional Intelligence - Leadership Series #3*
The Critical Factor That Sets Apart The Star Performer
1801 Research Blvd., Rockville, MD 20850
Time: 9:30 am– 11:30 am Cost:\$100*

6/13
2018

Disaster Planning
How To Prepare For The Worst
CBRE, 6641 W. Broad St. Richmond, VA 23230
Time: 9– 12 pm Cost:\$100

7/13
2018

Intro to Finance & Budgeting For Residential Managers
OMG Offices, 638 Independence Parkway
Suite 100, Chesapeake, VA 23320
Time: 9– 12 pm Cost:\$100

9/11
2018

Managing People- Leadership Series #4*
Manage Others To Lead, Motivate, & Inspire
1801 Research Blvd, Rockville, MD 20850
Time: 9 am – 3 pm Cost:\$180*

10/09
2018

Trending Topics In Real Estate Management
What You Need To Know
JLL, 2020 K Street, NW, Suite 1100
Washington, DC 20006
Time: 9 am - 1 pm Cost:\$100

10/30
2018

MPSA Prep
Prepare For The Management Skills Assessment
WPM Offices, 11433 Cronridge Dr.
Owings Mills, MD 21117
Time: 9 am - 3:30 pm Cost:\$180

***New In 2018: IREM's Leadership Series**, designed for real estate professionals who want to take their careers to a new level by learning how to effectively manage people while managing properties. These four seminars, taken together or separately, will focus on teaching you skills and strategies to make you a leader on your team, in your company, and in your field!

Take all 4 Leadership Series seminars for \$425- a savings of \$135!



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See Reverse to Register or Register at
iremregion3education.org

*Please arrive 1/2 hour before start time for registration.