

Book Your

IREM® ED

2018 Courses

CLASS

DATE

LOCATION

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| | CLASS | DATE | LOCATION | FEE |
|---|--|--------------|--|---------------------------------|
| Ethics | Ethics for the Real Estate Manager (ETH800) | February 12 | CBRE 6641 W. Broad St. Richmond, VA 23230 | Member/Nonmember \$185/\$230 |
| Asset Management Track | Financing and Loan Analysis for Investment Real Estate (ASM603) | March 12-13 | Rollins Congressional Club 1621 Martha Terrace Rockville, MD 20852 | \$699/\$845* |
| | Performance and Valuation Of Investment Real Estate (ASM604) | March 14-15 | Rollins Congressional Club 1621 Martha Terrace Rockville, MD 20852 | \$699/\$845* |
| | Asset Analysis of Investment Real Estate (ASM605) | March 16 | Rollins Congressional Club 1621 Martha Terrace Rockville, MD 20852 | \$430/\$510* |
| ARM® Track | Ethics for the Real Estate Manager (ETH800) | April 9 | WPM Offices 11433 Cronridge Dr. Owings Mills, MD 21117 | \$185/\$230 |
| | Managing Residential Properties (RES201) <i>*Does not include ARM® certification exam</i> | April 10-13 | WPM Offices 11433 Cronridge Dr. Owings Mills, MD 21117 | \$715/\$870* |
| | ARM® Certification Exam (ARMEXM) | April 14 | WPM Offices 11433 Cronridge Dr. Owings Mills, MD 21117 | \$60/\$75 |
| CPM® Capstone | Management Plan Skills Assessment (MPSAEXM) | April 23-26 | OMG Offices 638 Independence Pkwy Chesapeake, VA 23320 | \$1395/\$1720* |
| | CPM® Certification Exam (CPMEXM) | April 27 | OMG Offices 638 Independence Pkwy Chesapeake, VA 23320 | \$270/\$340 |
| Managing People & Marketing Track | Marketing & Leasing Strategies for Multifamily Properties (MKL405) | May 7-8 | JLL Offices 2020 K Street, NW, Suite 1100 Washington, DC 20006 | \$699/\$845* |
| | Leading a Winning Property Management Team (HRS402) | May 9-10 | JLL Offices 2020 K Street, NW, Suite 1100 Washington, DC 20006 | \$699/\$845* |
| Managing Maintenance & Budgeting Track | Budgeting, Cash Flow, and Reporting for Real Estate Investing (FIN402) | June 4-5 | Skyline Office Complex 5201 Leesburg Pike, Conf Rm 103A Falls Church, VA 22041 | \$699/\$845* |
| | Managing Maintenance Operations and Property Risk (MNT402) | June 6-7 | Skyline Office Complex 5201 Leesburg Pike, Conf Rm 103A Falls Church, VA 22041 | \$699/\$845* |
| Ethics | Ethics for the Real Estate Manager (ETH800) | June 8 | Skyline Office Complex 5201 Leesburg Pike, Conf Rm 103A Falls Church, VA 22041 | \$185/\$230 |
| Asset Management Track | Financing and Loan Analysis for Investment Real Estate (ASM603) | Oct. 1-2 | Skyline Office Complex 5201 Leesburg Pike, Conf Rm 103A Falls Church, VA 22041 | \$699/\$845* |
| | Performance and Valuation of Investment Real Estate (ASM604) | Oct. 3-4 | Skyline Office Complex 5201 Leesburg Pike, Conf Rm 103A Falls Church, VA 22041 | \$699/\$845* |
| | Asset Analysis of Investment Real Estate (ASM605) | Oct. 5 | Skyline Office Complex 5201 Leesburg Pike, Conf Rm 103A Falls Church, VA 22041 | \$430/\$510* |
| Ethics | Ethics for Real Estate Manager (ETH800) | Oct. 18 | JLL Offices 2020 K Street, NW, Suite 1100 Washington, DC 20006 | \$185/\$230 |
| CPM® Capstone | Management Plan Skills Assessment (MPSAEXM) | Nov. 12-15 | WPM Offices 11433 Cronridge Dr. Owings Mills, MD 21117 | \$1395/\$1720* |
| | CPM Certification Exam (CPMEXM) | Nov. 16 (AM) | WPM Offices 11433 Cronridge Dr. Owings Mills, MD 21117 | \$270/\$340 |

*Register 30 days or earlier prior to the start date of an eligible course to save \$100.